

Julian Yuken

Commercial Real Estate Advisor | COO | Investment Advisor



JULIAN YUKEN

Commercial Real Estate Advisor

CONTACT

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OFFICE

2525 Ponce De Leon Blvd
#300, Coral Gables, FL

LICENSE

FL SL 3563660

EDUCATION

M.S. Cyber Security
Maryville University
M.S. Intl. Real Estate (MSIRE)
Florida International University

SPECIALTIES

- Commercial Investment Sales
- Multifamily Properties
- Development Sites & Land
- Value-Add Opportunities
- Medical Office & Hospitality
- Mixed-Use Investment
- Pro Forma & Underwriting
- Urban Infill Development

CONNECT

LinkedIn: [linkedin.com/in/julianyuken](https://www.linkedin.com/in/julianyuken)
Instagram: @realjulianyuken
X / Twitter: @realjulianyuken
TikTok: @realjulianyuken
Facebook: [facebook.com/jyukenre](https://www.facebook.com/jyukenre)
YouTube: @JyukenRE
Substack: @realjulianyuken

ABOUT

Julian Yuken is a Miami-based commercial real estate advisor and COO of GUILLEN A Real Estate Company, specializing in investment sales, multifamily properties, development sites, land assemblages, and value-add opportunities throughout South Florida.

With a background in real estate advisory, property management, financial analysis, and deal execution, Julian brings a strategic and data-driven approach to every transaction — spanning multifamily assets, vacant land, redevelopment opportunities, medical office, hospitality, and mixed-use projects.

Julian is known for hands-on market knowledge, disciplined underwriting, and uncovering hidden value through zoning analysis, development feasibility, pro forma modeling, rent roll review, and targeted marketing strategies.

WHAT I DO

Investment Sales & Dispositions

Full-cycle advisory for commercial acquisitions and divestitures across South Florida.

Value-Add Repositioning

Identify, underwrite, and execute value-add strategies for multifamily and mixed-use assets.

Development Site Advisory

Site selection, zoning analysis, feasibility, and land assemblage across key submarkets.

Financial Analysis & Underwriting

Pro forma modeling, rent roll analysis, and investment positioning for qualified buyers.

MARKET FOCUS

- Miami-Dade County
- Palm Beach County
- Wynwood & Design District
- Coral Gables & South Miami
- Broward County
- Brickell & Downtown Miami
- Little Havana & Hialeah
- Urban Infill Corridors

"Ambition gives vision its wings, but discipline is what teaches it to fly."

— Julian Yuken